

Amit Jain:

A Visionary Leader Transforming Vision into Reality

If leadership could be summed up in one simple thought, it would be “setting an example for others to follow”. Setting the example means you don’t ask someone to do something you wouldn’t willingly do yourself. This means setting a standard of excellence for others to aspire to, while giving them the tools, motivation and inspiration to follow you. Employees want their leaders to be truthful and respect them, regardless of their relative position within the organization. Respect works both ways, and it must be earned. **“Leadership is not position,”** says *Stephen Covey*, author of several bestselling leadership books. “It’s moral authority. Moral authority comes from following universal and timeless principles like honesty, integrity and treating people with respect.”

Leadership skills are an essential component in positioning executives to make thoughtful decisions about their organization's mission and goals, and properly allocate resources to achieve those directives. Valuable leadership skills not only include the ability to delegate, inspire and communicate effectively within the organization but also need to understand the market, understand the tactics of competitors and invent the strategies outside the borders of an organization. Being a contentious MD & CEO, **Amit Jain** is

leading Tech9labs and its team to new heights while the company delivers advanced IT solutions & provides an excellent service at all times to their Customers. Leading from the forefront of business growth, Amit has a unique blend of technology, business development, and finance experience. Amit’s out-of-the-box thinking and capability to transform vision into potential and further into reality, has turned Tech9labs a successful venture. Today, Tech9labs has grown with over 60 clientele, over 100 solutions & services deliveries in just 6 years of its operations.

A Sagacious and Adept Professional

Amit is renowned IT consultant and a seasoned professional with a proven track record of successful yet complex solution & service deliverables. He has close to two decades of comprehensive applied technical experience and a vast range of industry to specific certifications that exhibit high technical proficiency and in-depth knowledge. Driven by the passion and the flair of the technology, Amit got into technology industry way back in 1997. After few years of tenures with multiple corporations, Amit realized that none of these organizations could develop sustained and skilled partner ecosystem having focus on industry solution integration, providing business values innovation to their customers.

The partner eco-system turning as mere dealers of the IT products and losing the true sense of IT System Integration and Services inspired him to establish a distinguished IT company – Integrated Tech9labs Pvt. Ltd. having Corp. Office in New Delhi.

“Since inception, we have always poised to be in the quadrant of advanced technologies so that we not only keep ourselves ahead of competitive landscape but also suggest our clients to drive quickest possible business values and enable them to be ahead from their competitors,” asserted Amit.

Pioneering Solutions & Services

Today, Tech9labs has top notch IT consultants, with substantial project management experience and strategic technical implementation capabilities to provide clients with a total solution & services to their technology needs. In short, their focus has always been to “Fortifying Technology Integration through Consulting” and “Simplifying IT Enabled Business” for their clients. Tech9labs provide a complete range of solution & services by leveraging their domain, business expertise and strategic alliances with leading technology providers. Their Core Specialization is to count towards **Consult-Architect-Transform services (CATs), IT Infrastructure**



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MD & CEO
Integrated Tech9labs Pvt. Ltd.

Solution & Services and Mobility/Application

Development whereas their Industry solution offerings span business and technology consulting through Enterprise Servers & Storage Solutions; Infrastructure Consolidation and Virtualization; Software-defined Datacenters and Hyper Converged Infrastructure; Enterprise Data Protection; Networking & Security; and Cloud Solutions & Services.

Practicing CEO Craftsmanship

The capability of out-of-the-box thinking to resolve problems and keeping employees motivated is centered on Amit’s objectives. “In today’s environment, being smart is table-stakes. A CEO today needs to show respect, listen to others, and have the integrity to do what’s right. Keeping everyday uplifted is a challenge in itself. It is imperative to keep up your objectives while taking decisions and their due implementations. We need to be committed in ensuring that each employee has the opportunity to transform while at Tech9labs and they learn new skills that prepare them for more responsibilities and bigger roles. Craftsmanship is one

“
*Develop passion
& integrity to succeed
in almost anything*
”

of the most fundamental drivers of career transformation for employees and organization.”

Foreseeing the Future

Amit envisions transforming Tech9labs through the adoption of various cognitive technologies and enhancing the career opportunities for the people who works along with advanced solution offerings and capabilities. The team Tech9 will continue to push the needle on technological advancements, practicing them at a faster rate to meet their client’s expectations using a business platform that can scale. Amit, has ventured into mobile apps development, software development, product & web development, data analysis solutions and digital transformation incorporating Artificial Intelligence, under the name **Tech9apps (Tech9 Applications & Solutions Pvt. Ltd.)**, all this in aspiration to provide an end-to-end platform to our esteemed clients.

Amit’s Invaluable Advice for Persons who are Entering into a Leadership Position for the First Time

Amit affirms that as a leader, your success is no longer about your own output but collective output along with your team. There are many traits one should possess to be a successful leader but some of them having the highest degree counts on passion, self-motivation, integrity and empowering team. I strongly advice people entering into leadership position is to be patient enough to learn, but impatient enough to take risks. “I encourage taking risks,” Amit said. “What is the worst thing that can happen? You can go back and do what you were doing before.”¹